REQUEST FOR PROPOSAL (RFP)
FOR SERVICES

<table>
<thead>
<tr>
<th>Project Title:</th>
<th>The Regional Pacific Nationally Determined Contributions (NDC) Hub</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nature of the services</td>
<td>Capacity building in the assessment, design, and construction of low energy/carbon buildings</td>
</tr>
<tr>
<td>Location:</td>
<td>Kiribatii</td>
</tr>
<tr>
<td>Date of issue:</td>
<td>22/04/2023</td>
</tr>
<tr>
<td>Closing Date:</td>
<td>20/05/2023</td>
</tr>
<tr>
<td>SPC Reference:</td>
<td>RFP23-5157</td>
</tr>
</tbody>
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Part 1: INTRODUCTION

1.1 About the Pacific Community (SPC)

The Pacific Community (SPC) is the principal scientific and technical organisation of the Pacific region, established by treaty in 1947 with the signing of the Agreement Establishing the South Pacific Commission (the Canberra Agreement).

SPC has its headquarters in Noumea, New Caledonia and has regional offices in Fiji, the Federated States of Micronesia and Vanuatu, as well as an office in France. SPC works across the Pacific and has staff in nearly all of our Pacific Island Country and Territory members.

SPC works for the well-being of Pacific people through the effective and innovative application of science and knowledge and is guided by a deep understanding of Pacific Island contexts and cultures. Our unique organisation covers more than 20 sectors and is renowned for knowledge and innovation in such areas as fisheries science, public health surveillance, geoscience and conservation of plant genetic resources for food security.

For more information about SPC and the work that we do, please visit our website: https://www.spc.int/.

1.2 SPC’s procurement activities

SPC’s procurement activities are guided by the principles of high ethical standards, value for money, open competition and social and environmental responsibility and are carried out under our Procurement Policy.

SPC’s Procurement Policy provides the framework for ensuring that SPC obtains the best value for its purchases, in terms of both cost and quality; demonstrates financial probity and accountability to its members and development partners; manages and prevents the potential for conflicts of interest; reduces its environmental impact and manages any other risks.

At SPC, all procurement follows the same main steps: planning; statement of needs; requisition; solicitation; evaluation; award; receipt; and payment. Different procedures apply depending on the value of the goods, services and works to be procured.

For further information or enquiries about SPC’s procurement activities, please visit the procurement pages on our website: https://www.spc.int/procurement or email: procurement@spc.int.

1.3 SPC’s Request for Proposal (RFP) Process

At SPC, where the market relating to the goods or services covered by the contract so requires, or procurement valued at more than EUR 45,000, a Request for Proposal (RFP) shall be advertised, and any bids received evaluated by SPC’s Procurement Committee to determine the offer that provides the best value for money.

This RFP sets out SPC’s requirements and it asks you, as a bidder, to respond in writing in a prescribed format with pricing and other required information. The RFP contains detailed instructions and templates to enable you to submit a compliant bid. It sets out the overall timetable; it confirms the evaluation criteria that SPC will use to evaluate proposals; it explains the administrative arrangements for the receipt of the bids; and it sets out how bidders can request further information.

Your participation confirms your acceptance of SPC’s conditions of participation in the RFP process.
Part 2: INSTRUCTIONS TO BIDDERS

2.1 Background
SPC invites you to submit a bid to deliver the services as specified in Part 3.
SPC has advertised this RFP on its website and may send it directly to potential vendors. The same specifications, submission and other solicitation requirements will be provided to all vendors.
SPC has compiled these instructions to guide prospective bidders and to ensure that all bidders are given equal and fair consideration.
Please read the instructions carefully before submitting your bid. For your bid to be considered, you must provide all the prescribed information by the closing date and in the format specified.

2.2 Submission instructions
Your submission must be clear, concise and complete and should only include information that is necessary to respond effectively to this RFP. Please note that you may be marked down or excluded from the procurement exercise if your submission contains any ambiguities or lacks clarity.
Your proposal must include the following documents (annexes of Part 5 of the RFP):
   a) Bidder’s Letter of Application (Annex 1);
   b) Conflict of Interest Declaration (Annex 2);
   c) Information about the bidder and Due diligence (Annex 3);
   d) Technical proposal submission form (Annex 4);
   e) Financial proposal submission form (Annex 5).

Your proposal must be submitted in two separate emails.

You must submit your Technical proposal (Annexes 1 to 4 and all their supporting documents) in English as an attachment to one email. No financial information may appear in the technical proposal.

You must submit your Financial proposal (Annex 5) in a separate email. All prices in the proposal must be presented in EURO. Your Financial proposal is to be password protected. SPC will request the password in the event that it is required.

Both emails are to be sent to procurement@spc.int with the subject line of your email as: Submission RFP23-5157.

Your proposal must be received no later than 20/05/2023 by 4.00 PM Noumea time. Only one bid per bidder is permitted.

SPC will send a formal acknowledgement to each proposal received before the deadline.
SPC reserves the right to exclude from consideration any proposal not received by the deadline, with incomplete information or in incorrect form.

2.3 Clarifications
You may submit questions or seek clarifications on any issue relating to this RFP. The questions are to be submitted in writing to procurement@spc.int with the subject line: Clarification RFP23-5157. The deadline for submission of clarifications is 12/05/2023 by 4.00 PM Noumea time.
Details will be kept of any communications between SPC and bidders. This assists SPC to ensure transparency.
of the procurement process. While SPC prefers written communication in the RFP process, at any point where there is phone call or other conversation, SPC will keep a record or a file note of the exchange with prospective bidders.

2.4 Evaluation

Validity

Each proposal will be assessed for compliance with the submission requirements by the Bids Opening Committee. At this stage, basic due diligence will also be undertaken.

To assist in the examination, evaluation and comparison of proposals, SPC may ask the bidder for clarification of its proposal or additional information. The request for clarification will be in writing.

Technical

All valid proposals will be assessed against the technical evaluation criteria set out in Part 4. The criteria are provided with weighted scores according to the relative importance of each. SPC will not change the evaluation criteria set out in the RFP at any stage of the procurement process. Any changes in the evaluation criteria will result in the RFP process being re-issued.

Bidders are expected to familiarise themselves with local conditions and take these into account in preparing their proposal. Where minimum qualifications are set as specific evaluation criteria (which may include educational qualification, professional accreditation or certification, licensing, experience and expertise), proposals submitted must necessarily meet these criteria.

Financial

Any bids that pass the minimum technical evaluation requirements will pass onto financial evaluation.

During the financial evaluation, if there is a discrepancy between the unit price and the total price, the lower price shall prevail. If there is a discrepancy between words and figures the amount in words will prevail.

The total cost of the proposal must be submitted inclusive of taxes in accordance with the applicable legislation, and is not subject to revision.

2.5 Contract award

SPC may award the contract once the Procurement Committee has determined that a bidder has met the prescribed requirements and the bidder’s proposal has been determined to be the most responsive to the RFP documents, provide the best value for money and best serve the interests of SPC.

SPC’s General Terms and Conditions of Contract will apply to any contracts awarded under this RFP, unless otherwise agreed. Any requested changes to the General Terms and Conditions of Contract must be foreshadowed in the submission.

The award of the contract will be made by contract signed and dated by both parties.

2.6 Key dates

Please see the proposed procurement timetable in the table below. This timetable is intended as a guide only and while SPC does not intend to depart from the timetable, it reserves the right to do so at any stage.

<table>
<thead>
<tr>
<th>STAGE</th>
<th>DATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>RFP advertised</td>
<td>22/04/2023</td>
</tr>
<tr>
<td>Deadline for seeking clarification</td>
<td>12/05/2023</td>
</tr>
<tr>
<td>RFP Closing Date</td>
<td>20/05/2023</td>
</tr>
</tbody>
</table>
2.7 Legal and compliance

Child and vulnerable adult protection: SPC is committed to the well-being of children and vulnerable adults. All SPC contractors are required to commit to the principles of SPC's Child and Vulnerable Adult Protection Policy (XI.G Manual of Staff Policies). Breach of this requirement can result in SPC terminating any contract with a successful bidder. Any allegations of potential misconduct in relation to this RFP involving children or vulnerable adults should be sent to complaints@spc.int.

Confidentiality: Unless otherwise agreed by SPC in advance or where the contents of the RFP are already in the public domain when shared with the bidder, bidders shall at all times treat the contents of the RFP and any related documents as confidential. SPC will also treat the information it receives from the bidders as confidential.

Conflict of interest: Bidders must take all necessary measures to prevent any situation of conflict of interest. You must notify SPC in writing as soon as possible of any situation that could constitute a conflict of interest during the RFP process. If you have any familial connection with SPC staff, this must be declared, and approval will then be sought for you to engage in the RFP process. Breach of this requirement can result in the exclusion of the bidder from the RFP process or in SPC terminating any contract with a successful bidder.

Cost of preparation of proposals: Under no circumstances will SPC be liable for any proposal submission costs, expenditure, work or effort that you may incur in relation to your provision of a proposal (including if the procurement process is terminated or amended by SPC).

Currency, validity, duties, taxes: Unless specifically otherwise requested, all proposals should be in EURO and must be net of any direct or indirect taxes and duties and shall remain valid for 120 days from the closing date. The successful bidder is bound by their proposal for a further 60 days following notification they are the preferred bidder so that the contract may be awarded. No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted at any time during this period.

Eligibility: Bidders are required to disclose to SPC whether they are subject to any sanction or temporary suspension imposed by any international organisation, or whether they are subject to bankruptcy proceedings. You may not be bankrupt or suspended, debarred, or otherwise identified as ineligible by any international organisation. Failure to disclose such information may result in debarment and termination of any contract issued to the bidder by SPC.

Fraud and corruption: SPC has zero tolerance for fraud and corruption. All contractors have an obligation to report potential fraud and corruption. Breach of this requirement can result in the exclusion of the bidder from the RFP process or in SPC terminating any contract with a successful bidder. Allegations of potential misconduct by an SPC staff member or contractor involving fraud or corruption can be sent to complaints@spc.int.

Good faith: The information in this RFP is provided by SPC in good faith. No representation, warranty, assurance or undertaking (express or implied) is or will be made, and no responsibility or liability will be accepted by SPC in relation to the adequacy, accuracy, completeness or reasonableness of this RFP or any information provided by SPC in relation to this RFP.

Modifications: Any clarifications, corrections or modifications will be published on the SPC website prior to deadline. In the event a bidder has submitted a bid before the clarification, correction or modification, the bidder will be informed and may modify the bid. The modified bid will still need to be received before the deadline.

No offer of contract or invitation to contract: This RFP is not an offer to contract or an invitation by SPC to enter into a contract with you.

Privacy: The bidder is to comply with the requirements of applicable legislation and regulatory requirements in force for the use of personal data that is disclosed for the purposes of this RFP. SPC will handle any personal
information it receives under the RFP in line with its Privacy Policy, and the Guidelines for handling personal information of bidders and grantees.

**Right to amend, seek clarity, withdraw, not award:** SPC reserves the right to: (1) amend, add to or withdraw all or any part of this RFP at any time, or to re-invite bids on the same or any alternative basis; (2) seek clarification or documents in respect of any bidder’s submission; (3) choose not to award a contract as a result of this RFP; (4) make whatever changes it sees fit to the timetable, structure or content of the procurement process, depending on approvals processes or for any other reason. Please note that while SPC will not change the evaluation criteria set out in the RFP without the RFP process being re-issued, SPC does reserve the right at the time of award of contract to vary the quantity of services and goods specified in the RFP and to accept or reject any proposal at any time prior to award of the contract without incurring any liability to the affected bidder or any obligation to inform the affected bidder/s of the grounds for SPC’s action.

**Right to disqualify:** SPC reserves the right to disqualify: (1) any bidder that does not submit a proposal in accordance with the instructions in this RFP; (2) any bidder that misrepresents information to SPC; (3) any bidder that directly or indirectly canvasses any SPC employee concerning the award of a contract.

**Use of material:** Bidders shall not use the contents of the RFP or any related material for any purpose other than for the purpose of considering submitting, or submitting, a bid to SPC.

**Warranty, representation, assurance, undertaking:** The bidder acknowledges and agrees that no person has any authority to give any warranty, representation, assurance or undertaking on behalf of SPC in connection with any contract which may (or may not) follow on from this RFP process.

### 2.8 Complaints process

Bidders that consider they were not treated fairly during any SPC procurement process may lodge a protest. The protest should be addressed to complaints@spc.int. The bidder must provide the following information: (1) full contact details; (2) details of the relevant procurement; (3) reasons for the protest, including how the alleged behaviour negatively impacted the bidder; (4) copies of any documents supporting grounds for protest; (5) the relief that is sought.
Part 3: Terms of Reference

Kiribati: Capacity building in the assessment, design, and construction of low energy/carbon buildings.

Background

The Regional Pacific Nationally Determined Contributions (NDC) Hub

The Regional Pacific NDC Hub (NDC Hub) was formulated as a response to calls from Pacific Island Countries (PICs) for a regional platform to support them in implementing, enhancing, and financing their NDCs. Through its core outputs, the NDC Hub delivers support to requests from PICs under the following categories:

1) NDCs reviewed and enhanced
2) Roadmaps and investment plans developed to support NDC implementation
3) Finance leveraged to support NDC implementation through improved regional coordination
4) Guidance and technical assistance provided, and tools produced to streamline and integrate NDCs into national and regional plans and processes
5) NDC related information and knowledge, learning and partnership mechanisms enhanced to support NDC enhancement, implementation, and monitoring

In addition, the NDC Hub works to enhance regional cooperation and coordination between governments and other agencies working on NDC implementation in PICs. In doing so, the NDC Hub aims to strengthen and support existing regional frameworks such as the Regional Technical Support Mechanism and Framework for Resilient Development in the Pacific (FRDP).

The Government of PNG has requested support from NDC Hub to support PNG implement the commodity-based climate-smart agriculture policies and strengthen the framework for sustainable coffee development in the country.

Kiribati: Capacity building in the assessment, design, and construction of low energy/carbon buildings.

For Phase 3, the Government of Kiribati, through the Office of Te Beretitenti/ the President, submitted a request on EE consideration in future buildings as well as support mitigation opportunity for retrofit of up to 960 houses and 24 government buildings, as well as support and build the capacity of (Ministry of Infrastructure and Sustainable Energy) MISE and other relevant stakeholders to participate in and enable a transition toward green buildings in Kiribati. The following technical support was required;

- Build the capacity of professionals for the design and construction of energy-efficient buildings, through the training programme and academic courses.
- Develop low-carbon building design and construction guidelines for different buildings in Kiribati
- Energy efficiency building code (EEBC) and a green building rating system
- Develop a certification programme for building energy assessors.

With further consultation with MISE, Office of Te Beretitenti/ the President (Climate Change) and CCESS-NDC Hub, the following task was prioritised for this request;

- Develop low-carbon building design and construction guidelines for different buildings in Kiribati

It is important to note that other technical support listed above is still of priority to Kiribati and shall be implemented to achieve its NDC ambitions.

For phase 3 of the NDC Hub, Kiribati has prioritized the development of technical requirements and standards
for Energy Efficiency (EE) and a green building rating system for inclusion in the National Building Code of Kiribati – 2010.

This project will undertake a technical EE-related review of the National Building Code of Kiribati – 2010, with an aim to identify current gaps related to EE and green building ratings and recommend the incorporation of an energy efficiency building code (EEBC) and a green building rating system during the next iteration of the National Building Code of Kiribati – 2010. The initiative will guide the incorporation of EE for new buildings and future retrofits in Kiribati.

The NDC Hub (CCES) is seeking consultancy services to undertake this request.

1. Objective

The main objective of the Consultancy is to accelerate the implementation of NDC projects/programs through a framework for energy-efficient building code and a green building rating system for Kiribati, achieved through;


2. Expected Outcomes

The Consultancy will contribute to achieving the following expected outcomes:

   1) A regulatory framework that guides directions and standards on energy-efficient buildings in Kiribati, through;
      a. Review of an existing situation, gaps, needs and challenges for adoption of EE and green building rating system into the National Building Code of Kiribati – 2010
      b. Review of current legislative framework around EE and building code.
      c. Develop technical requirements and standards for EE and a green building rating system for inclusion in the National Building Code of Kiribati – 2010
      d. Provide recommendations on the inclusion of EE and green building rating system into the National Building Code of Kiribati – 2010

3. Scope of Service

The consultant is responsible for achieving the objectives of the assignment and will be guided by the Scope of Service detailed below.

The consultant will technically report to the Energy Planner, Ministry of Infrastructure and Sustainable Energy (MISE), through, the National Climate Change Coordinator, Office of Te Beretitenti / the President, and for administrative purposes liaise with the CCES-NDC Hub team.

The country focal point will be the National Climate Change Coordinator, Office of Te Beretitenti / the President, and work in collaboration with relevant Government of Kiribati stakeholders.

Achieving the objectives of the project will be guided by the Scope of Service detailed below. The Scope of Service includes:

   1. Workplan and inception meeting with the relevant Government Department(s):
      a. Conduct inception meetings with the Ministry of Infrastructure and Sustainable Energy (MISE), the National Climate Change Coordinator, Office of Te Beretitenti / the President, and CCES-NDC Hub team and other relevant partners upon commencement of the project to (i) review the process for conducting all activities within the project, (ii) determine roles and
responsibilities, (iii) discuss the basis on which this work will be implemented, and (iv) finalize the work plan and timetable to include major milestones of the project. A draft work plan and report on the outcome of the inception meeting are to be submitted to the MISE/SPC no later than 2 weeks from the signing of the consultancy contract.

2. Technical Task
   a. A desktop review to undertake the following:
      i. Collect, compile, and analyse existing national documentation on all EE building initiatives in Kiribati, including analysis of institutions that are involved in EE building, and building code planning and implementation at national, sub-national and local levels. Using this information to understand the mandates and functions of agencies/institutes on EE and EE buildings in Kiribati.
      v. Present findings of the desktop review to the Government of Kiribati, and CCES-NDC Hub;
   b. Where required lead and conduct consultation with lead government agencies and key stakeholders/agencies/organizations on the suitability of the ANSI/ASHRAE/IES Standard 90.1-2019 and the International Green Construction Code to the Kiribati context and technical requirements and standards for EE and a green building rating system.
   d. Provide recommendations on the inclusion of EE and green building rating system into the National Building Code of Kiribati – 2010
   e. Ensure local training and in-country capacity development in EEBC, whilst designing EE standards.
   f. Provide a technical report that entails technical requirements and standards for EE and a green building rating system (b) and (c) above.
   g. Present and validate the technical requirements and standards for EE and green building rating systems to the Government of Kiribati, and CCES-NDC Hub. This requires the need to test the relevance and accuracy of the technical requirements and standards for EE and green building rating systems and include any additional actions based on the consultations and desktop review.
   h. Finalize and submit a final draft of the technical requirements and standards for EE and green building rating systems to the Government of Kiribati, and CCES-NDC Hub.

3. Support CCES-NDC Hub monitoring, evaluation and learning requirements.
   a. Support M&E activities of the NDC Hub, by timely filling and submission of M&E forms, recording and timely providing documents, including attendance list, fill and submitting NDC Hub M&E forms etc.
4. Perform any additional tasks as required to deliver on proposed outputs.

5. Timely delivery of the following outputs in under Deliverables, Activities and Timing

4. Deliverables, Activities and Timing

<table>
<thead>
<tr>
<th>Indicative Timing</th>
<th>Activity</th>
</tr>
</thead>
<tbody>
<tr>
<td>16/06/23</td>
<td>Inception Report should include the Methodology, Resourcing Needs, and Implementation Schedule for review within two weeks of contract signing.</td>
</tr>
<tr>
<td>30/06/23</td>
<td>A brief Desktop review report (less than 30 pages) that addresses 2 (a) above.</td>
</tr>
<tr>
<td>28/07/23</td>
<td>A Technical report that entails technical requirements and standards for EE and a green building rating system (b), (c) and (e) above.</td>
</tr>
<tr>
<td>29/09/23</td>
<td>Draft technical requirements and standards for EE and a green building rating system including recommendations on the inclusion into the National Building Code of Kiribati – 2010</td>
</tr>
<tr>
<td>27/10/23</td>
<td>Draft technical requirements and standards for EE and green building rating systems validation meeting minutes and presentation</td>
</tr>
<tr>
<td>24/11/23</td>
<td>Final technical requirements and standards for EE and green building rating systems, approved by MISE/, Office of te Beretitenti / the President</td>
</tr>
</tbody>
</table>

The consultant will have bi-monthly meetings with the MISE/, Office of te Beretitenti / the President and CCES-NDC Hub.

5. Qualification and Experience

   a) Bachelor’s degree in architecture, mechanical/civil/electrical engineering or Postgraduate degree or higher in a relevant field
   b) Significant hands-on experience in the field of building design, building energy efficiency and green buildings. The consultant should have broad experience in all aspects of building energy consumption and efficiency as specified in the scope of work.
   c) Extensive professional experience consulting for green building development projects, including knowledge of green building rating systems etc.
   d) Sound knowledge of green buildings regulatory and market issues, especially in the region is a plus.
   e) Demonstrable work EE or Civil experience in the Pacific, and in particular, Kiribati including engagement with government officials and local stakeholders.
   f) Excellent presentation as well as oral and written communications skills; experience working with high-level public and private sector counterparts.
   g) Strong analytical skills.
   h) Flexibility and creativity in working in a dynamic environment.
   i) Ability to create and nurture effective working relationships with the project’s clients.
   j) Active user of MS Office applications (Word, Excel, PowerPoint);
   k) Fluency in written and spoken English.

For consultants based outside of Kiribati, it is recommended that a local counterpart be engaged and included in the resourcing plan of the proposal.

6. Timeframe & Location of Assignment

   This work will be carried out from June to December 2023.
7. Payment Schedule

<table>
<thead>
<tr>
<th>Indicative Timing</th>
<th>Activity</th>
<th>% Payment</th>
</tr>
</thead>
<tbody>
<tr>
<td>16/06/23</td>
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<tr>
<td>29/09/23</td>
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<tr>
<td>27/10/23</td>
<td>Draft technical requirements and standards for EE and green building rating systems validation meeting minutes and presentation</td>
<td>10</td>
</tr>
<tr>
<td>24/11/23</td>
<td>Final technical requirements and standards for EE and green building rating systems approved by MISE/, Office of te Beretitenti / the President</td>
<td>30</td>
</tr>
</tbody>
</table>

8. Reporting

The consultant(s) will report to the MISE and Office of te Beretitenti / the President and CCES-NDC Hub.

9. Travel

Any travel requirements for the assignment must be included in the technical & financial proposal.

Any travel made as part of the service will be subject to pre-approval by SPC.

Travel will either be arranged by the consultant and associated expenses reimbursed upon presentation of duly established supporting documents or will be managed by SPC in accordance with SPC’s Travel Policy. The contractor specifies in its offer the terms applicable under this contract.

10. Feedback

As part of reviewing the NDC Hub ‘s processes and assuring the quality of the Hub’s work, we would appreciate your cooperation in an ex-post evaluation of applying for and undertaking this consultancy.
Part 4: PROPOSAL EVALUATION MATRIX

4.1 Evaluation criteria & Score Weight

A two-stage procedure will be utilised to evaluate the proposals, with evaluation of the Technical proposal being completed prior to any Financial proposal being opened and compared.

The competencies which will be evaluated are detailed in Part 3.

The evaluation matrix below also reflects the obtainable score specified for each evaluation criterion (technical requirement) which indicates the relative significance or weight of the items in the overall evaluation process.

The technical component, which has a total possible value of 700 points, will be evaluated using the following criteria.

<table>
<thead>
<tr>
<th>Evaluation criteria</th>
<th>Score Weight (%)</th>
<th>Points obtainable</th>
</tr>
</thead>
<tbody>
<tr>
<td>Technical requirements</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Technical requirement 1: bachelor’s degree in architecture, mechanical/civil/electrical engineering or Postgraduate degree or higher in a relevant field</td>
<td>15%</td>
<td>105</td>
</tr>
<tr>
<td>Technical requirement 2: A significant hands-on experience in the field of building design, building energy efficiency and green buildings. Broad experience in all aspects of building energy consumption and efficiency as specified in the terms of reference.</td>
<td>20%</td>
<td>140</td>
</tr>
<tr>
<td>Technical requirement 3: Extensive &amp; demonstrated professional experience consulting for green building development projects, including knowledge of green building rating systems.</td>
<td>15%</td>
<td>105</td>
</tr>
<tr>
<td>Technical requirement 4: Demonstrated knowledge of green buildings regulatory and market issues, especially in the region</td>
<td>15%</td>
<td>105</td>
</tr>
<tr>
<td>Technical requirement 5: Demonstrable work EE or Civil experience in the Pacific, and in particular, Kiribati, including engagement with government officials and local stakeholders.</td>
<td>15%</td>
<td>105</td>
</tr>
<tr>
<td>Technical requirement 6: Knowledge of spoken and written English.</td>
<td>5%</td>
<td>35</td>
</tr>
<tr>
<td>Technical requirement 7: Editorial quality of the technical proposal (syntax, conciseness, spelling..)</td>
<td>10%</td>
<td>70</td>
</tr>
<tr>
<td>Technical requirement 8 - Active user of MS Office applications (Work, Excel, PowerPoint)</td>
<td>5%</td>
<td>35</td>
</tr>
<tr>
<td>Total Score</td>
<td>100%</td>
<td>700</td>
</tr>
<tr>
<td>Minimum qualifying score</td>
<td>70%</td>
<td>490</td>
</tr>
</tbody>
</table>

4.2 Financial evaluation

The financial component of the proposal will be scored on the basis of overall costs for the delivery of the services and financial incentives and benefits provided to SPC. The lowest financial proposal will be awarded maximum 300 points and other financial offers and incentives will be awarded points as per the formula below:

\[
\text{Financial Proposal score} = \left( \frac{\text{Lowest Price}}{\text{Price under consideration}} \right) \times 300
\]
Part 5: PROPOSAL SUBMISSION FORMS

Annex 1: BIDDER’S LETTER OF APPLICATION

Dear Sir /Madam:

Having examined the Solicitation Documents, the receipt of which is hereby duly acknowledged, we the undersigned, offer to supply the required services for the sum as may be ascertained in accordance with the Financial Proposal attached herewith and made part of this proposal.

We acknowledge that:

- SPC may exercise any of its rights set out in the Request for Proposal documents, at any time;
- The statements, opinions, projections, forecasts or other information contained in the Request for Proposal documents may change;
- The Request for Proposal documents are a summary only of SPC’s requirements and is not intended to be a comprehensive description of them;
- Neither the lodgement of the Request for Proposal documents nor the acceptance of any tender nor any agreement made subsequent to the Request for Proposal documents will imply any representation from or on behalf of SPC that there has been no material change since the date of the Request for Proposal documents, or since the date as at which any information contained in the Request for Proposal documents is stated to be applicable;
- Excepted as required by law and only to the extent so required, neither SPC, nor its respective officers, employees, advisers or agents will in any way be liable to any person or body for any loss, damage, cost or expense of any nature arising in any way out of or in connection with any representations, opinions, projections, forecasts or other statements, actual or implied, contained in or omitted from the Request for Proposal documents.

We undertake, if our proposal is accepted, to commence and complete delivery of all items in the contract within the time frame stipulated.

We understand that you are not bound to accept any proposal you may receive and that a binding contract would result only after final negotiations are concluded on the basis of the Technical and Financial Components proposed.

For the Bidder: [insert name of the company]

Signature:

Name of the Bidder’s representative: [insert name of the representative]
Title: [insert Title of the representative]
Date: [Click or tap to enter a date]
Annex 2: CONFLICT OF INTEREST DECLARATION

INSTRUCTIONS TO BIDDERS

What is a conflict of interest?

A conflict of interest may arise from economic or commercial interests, political, trade union or national affinities, family, cultural or sentimental ties, or any other type of relationship or common interest between the bidder and any person connected with the contracting authority (SPC staff member, consultant or any other expert or collaborator mandated by SPC).

Always declare a conflict

The existence of a potential or apparent conflict of interest does not necessarily prevent the bidder concerned from taking part in a tender process. However, the declaration of the existence of such a conflict by the persons concerned is essential and allows SPC to take appropriate measures to mitigate it and prevent the associated risks.

Bidders are therefore invited to declare any situation, fact or link which, to their knowledge, could generate a real, potential or apparent conflict of interest.

Declaration at any time

Conflicts of interest may arise at any time during the procurement process or the implementation of a contract (e.g. new partner in the project) or as a result of a change in personal life (e.g. marriage, inheritance, financial transaction, creation of a company). If such a relationship is found and could be perceived by a reasonable person as likely to influence a decision, a declaration of the situation is necessary. In case of doubt, a conflict situation must be declared.

Declaration for any person involved

A declaration must be completed for each person involved in the tender (principal representative of the bidder, possible subcontractors, consultant, etc.)

Failure

Failing to declare a potential conflict of interest may result in the bidder being refused a contract or placed on SPC’s list of non-responsible suppliers.
**DECLARATION**

I, the undersigned, [name of the representative of the Bidder], acting in the name and on behalf of the company [name of the company], declare that:

| ☐ | To my knowledge, I am not in a conflict-of-interest situation |
| ☐ | There is a potential conflict of interest with regard to my [Choose an item]: relationship with [name of the person concerned] in his or her capacity as position/role/personal or family link with the person concerned, although, to the best of my knowledge, this person is not directly or indirectly involved in any stage of the procurement process |
| ☐ | I may be in a conflict of interest with regard to my [Choose an item]: relationship with [name of the person concerned] in his or her capacity as position/role/personal or family link with the person concerned, as this person is, to the best of my knowledge, directly or indirectly linked to the procurement process |
| ☐ | To my knowledge, there is another situation that could potentially constitute a conflict of interest: [Describe the situation that may constitute a conflict of interest] |

In addition, I undertake to:

- declare, without delay, to SPC any situation that constitutes a potential conflict of interest or is likely to lead to a conflict-of-interest;
- not to grant, seek, obtain or accept any advantage, whether financial or in kind, to or from any person where such advantage constitutes an unfair practice or an attempt at fraud or corruption, directly or indirectly, or constitutes a gratuity or reward related to the award of the contract;
- to provide accurate, truthful and complete information to SPC in connection with this procurement process.

I acknowledge that I and/or my company and/or my business partners who are jointly and severally bidding on the RFP [SPC Reference] may be subject to sanctions such as being placed on SPC's list of non-responsible vendors, if it is established that false statements have been made or false information has been provided.

**For the Bidder:** [insert name of the company]

Signature:

**Name of the representative:** [insert name of the representative]

**Title:** [insert Title of the representative]

**Date:** [Click or tap to enter a date]
Annex 3: INFORMATION ABOUT THE BIDDER AND DUE DILIGENCE

Please complete the following questionnaire and provide supporting documents where applicable.

<table>
<thead>
<tr>
<th>VENDOR INFORMATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Are you already registered as an SPC vendor? ☐ Yes ☐ No</td>
</tr>
<tr>
<td>1. Please provide information related to your entity.</td>
</tr>
<tr>
<td>Company name [Enter company name]</td>
</tr>
<tr>
<td>Director/CEO [Enter name of the executive person]</td>
</tr>
<tr>
<td>Business Registration/License number [Enter company registration/license number (or tax number)]</td>
</tr>
<tr>
<td>Date of business registration [Enter date of business registration]</td>
</tr>
<tr>
<td>Country of business registration [Enter country of business registration]</td>
</tr>
<tr>
<td>Status of the entity: ☐ For-profit entity (company), ☐ NGO, ☐ International organisation, ☐ Government body, ☐ University, ☐ Association, ☐ Research Institute, ☐ Other: [insert details]</td>
</tr>
<tr>
<td>2. Please provide relevant documentation to support and verify the legal existence of the entity, the authority of its officer and proof of its address, such as:</td>
</tr>
<tr>
<td>Delegation of authority or power of attorney document</td>
</tr>
<tr>
<td>Certificate of business registration/license</td>
</tr>
<tr>
<td>Memorandum, Articles or Statutes of Association</td>
</tr>
<tr>
<td>Telephone, water, or electricity bill in the name of the entity</td>
</tr>
<tr>
<td>Bank account details bearing the name of the entity</td>
</tr>
<tr>
<td>3. How many employees does your company and its subsidiaries have? [provide answer]</td>
</tr>
<tr>
<td>4. Do you have professional insurance against all risks in respect of your employees, sub-contractors, property and equipment? ☐ Yes ☐ No</td>
</tr>
<tr>
<td>If ‘No’, what type of business insurance do you have? [provide answer]</td>
</tr>
<tr>
<td>5. Are you up to date with your tax and social security payment obligations? ☐ Yes ☐ No</td>
</tr>
<tr>
<td>If ‘No’, please explain the situation: [Provide details]</td>
</tr>
<tr>
<td>6. Is your entity regulated by a national authority? ☐ Yes ☐ No</td>
</tr>
<tr>
<td>If ‘Yes’, please specify the name: [Insert name of the national regulation authority]</td>
</tr>
<tr>
<td>7. Is your entity a publicly held company? ☐ Yes ☐ No</td>
</tr>
<tr>
<td>8. Does your entity have a publicly available annual report? ☐ Yes ☐ No</td>
</tr>
<tr>
<td>Please send SPC your audited financial statement from the last 3 financial years if available</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>DUE DILIGENCE</th>
</tr>
</thead>
<tbody>
<tr>
<td>9. Does your entity have foreign branches and/or subsidiaries? ☐ Yes ☐ No</td>
</tr>
<tr>
<td>If you answered ‘yes’ to the previous question, please confirm the branches:</td>
</tr>
<tr>
<td>• Head Office &amp; domestic branches ☐ Yes ☐ No</td>
</tr>
<tr>
<td>• Domestic subsidiaries ☐ Yes ☐ No</td>
</tr>
<tr>
<td>• Overseas branches ☐ Yes ☐ No</td>
</tr>
<tr>
<td>• Overseas subsidiaries ☐ Yes ☐ No</td>
</tr>
<tr>
<td>10. Does your entity provide financial services to customers determined to be high risk including but not limited to:</td>
</tr>
<tr>
<td>Foreign Financial Institutions ☐ Yes ☐ No</td>
</tr>
<tr>
<td>Cash Intensive Businesses ☐ Yes ☐ No</td>
</tr>
<tr>
<td>Casinos ☐ Yes ☐ No</td>
</tr>
<tr>
<td>Foreign Government Entities ☐ Yes ☐ No</td>
</tr>
</tbody>
</table>
11. If you answered ‘yes’ to any of the boxes in question 10, does your entity’s policies and procedures specifically outline how to mitigate the potential risks associated with these higher risk customer types?  
☐ Yes ☐ No

If ‘Yes’, please explain how: [Provide explanation]

12. Does your entity have a written policy, controls and procedures reasonably designed to prevent and detect fraud, corruption, money laundering or terrorist financing activities?  
☐ Yes ☐ No

If ‘Yes’, please send SPC your policy in English.

If ‘No’, what process does your entity have in place to prevent and detect money laundering or terrorist financing activities? [provide answer]

13. Does your entity have an officer responsible for anti-corruption, or anti-money laundering and counter-terrorism financing policy?  
☐ Yes ☐ No

If ‘Yes’, please state that officer’s contact details: [Insert name and contact details]

14. Has your entity or any of its current or former directors or CEOs ever filed for bankruptcy?  
☐ Yes ☐ No

If ‘Yes’, please provide details: [Provide details]

15. Has your entity or any of its current or former directors or CEOs ever been the subject of any investigations or had any regulatory or criminal enforcement actions resulting from violations of any laws or regulations, including those relating to money laundering or terrorism financing?  
☐ Yes ☐ No

If ‘Yes’, please provide details: [Provide details]

16. Does your entity have a written policy, controls and procedures to implement its Social and Environmental Responsibility (SER) commitments?  
☐ Yes ☐ No

If ‘Yes’, please send SPC your policy in English.

If ‘No’, what process does your entity have in place to ensure your social and environmental responsibility? [provide answer]

Does your Policy or Process cover the followings?  
☐ Child protection ☐ Human rights ☐ Gender equality ☐ Social inclusion  
☐ Sexual harassment, abuse or exploitation ☐ Environmental responsibility

Please, outline the major actions you have undertaken in these areas: [provide answer]

17. Does your entity have an officer responsible for Social and Environmental Responsibility (SER)?  
☐ Yes ☐ No

If ‘Yes’, please state that officer’s contact details: [Insert name and contact details]

SUPPORTING DOCUMENTS (where relevant)

- Business registration/license proof
- Bank account details document
- Address of the entity and Authority of officer proofs
- Audited financial statement from the last 3 financial years
- Fraud, corruption, anti-money laundering and counter terrorist financing Policy
- SER Policy
I declare that the particulars given herein above are true, correct and complete to the best of my knowledge, and the documents submitted in support of this form are genuine and obtained legally from the respective issuing authority.

I declare that none of the funds received or to be received by my company will be used for criminal activities, including financing terrorism or money laundering.

By sending this declaration to SPC, I agree that my business and personal information may be used by SPC for due diligence purposes. I also understand and accept that SPC will treat any personal information it receives in connection with my proposal in accordance with its Privacy Policy, and the Guidelines for handling personal information of bidders and grantees.

**For the Bidder:** [insert name of the company]

Signature:

**Name of the representative:** [insert name of the representative]
**Title:** [insert Title of the representative]
**Date:** [Click or tap to enter a date]
Annex 4: TECHNICAL PROPOSAL SUBMISSION FORM

Considering the technical requirements that are listed in the proposal evaluation matrix (Part 4), the consultant is expected to provide details for at least:

a. The organisation background and proposed team to respond to this consultation (Count, location of human resources...)

b. The working methodology and workplan related to the first milestone: inception report of a maximum of 10 pages that shall include:
   - Demonstrated competencies
   - Similar experience, preferably in the Pacific Region or Kiribati (please provide at least 3 referees)
   - Proposed methodology and workplan with deadlines for deliverables

c. Provide CVs for proposed team

<table>
<thead>
<tr>
<th>For the Bidder: [insert name of the company]</th>
</tr>
</thead>
<tbody>
<tr>
<td>Signature:</td>
</tr>
</tbody>
</table>

| Name of the representative: [insert name of the representative] |
| Title: [insert Title of the representative] |
| Of a maximum Date: [Click or tap to enter a date] |
Annex 5: FINANCIAL PROPOSAL SUBMISSION FORM

Please detail your financial offer in the price schedule below and report the total amount of your offer in letters.

**Total price of the offer (in figures and in words, in Euros (€) and including tax).**

<table>
<thead>
<tr>
<th>Description</th>
<th>Unit</th>
<th>Quantity</th>
<th>Price in € (excluding taxes)</th>
<th>Price in € (including taxes)</th>
<th>TOTAL in € (including taxes)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consultant</td>
<td>Days</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Local counterpart</td>
<td>Days</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Travel fees</td>
<td>Lumpsum</td>
<td>1</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Total cost of the service (in words and in euros):**

For the Bidder: [insert name of the company]

Signature:

Name of the representative: [insert name of the representative]
Title: [insert Title of the representative]
Date: [Click or tap to enter a date]