Demonstrating How Zero Emission Vehicles Can Be Utilised in Aotearoa New Zealand

XCIENT Fuel Cell

FuelC

FUTURE POSITIVE

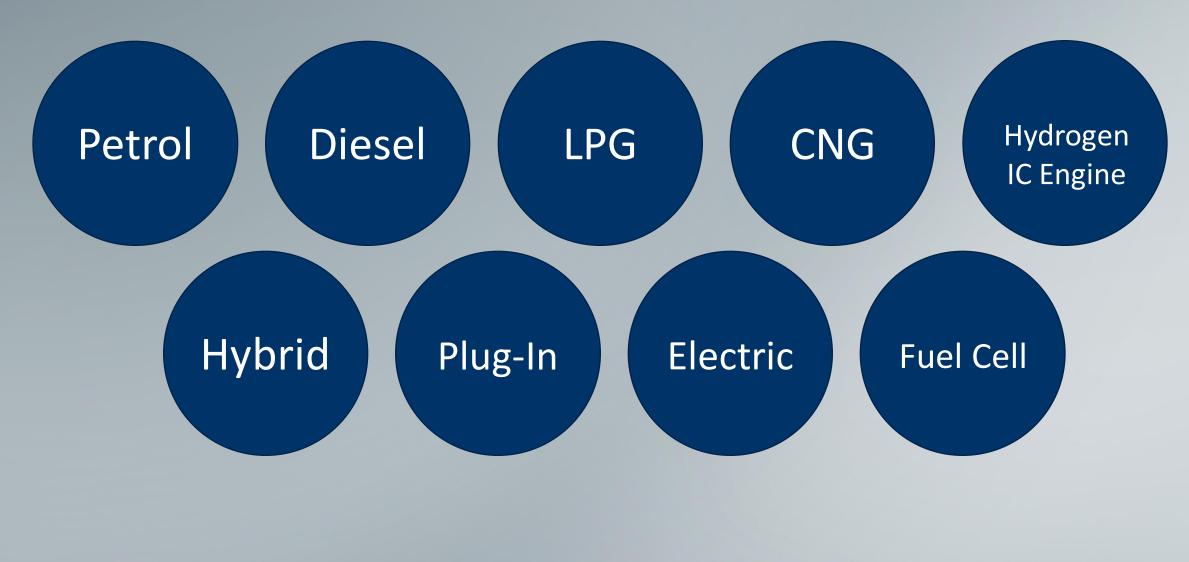
Gavin Young Hyundai New Zealand

XCIENT Fuel Cell

Hydrogen,

The Perfect Solution for Better Future

Transport Powertrains



FUTURE POSITIVE

Heavy Transport

More Than 3,500 kg GVM

4% Volume

25% CO₂



Heavy Transport

90,000 HVs <20 Yrs

Heavy Duty – 31,7k, Mid Duty – 29,4k, Light Duty – 28,3k

3,5 Billion ℓ Diesel

Heavy Duty – 2,6m &, Mid Duty – 654k &, Light Duty – 257k &

9,4 Million t CO₂

Heavy Duty – 6,9m t, Mid Duty – 1,7m t, Light Duty – 690k t



Heavy Transport

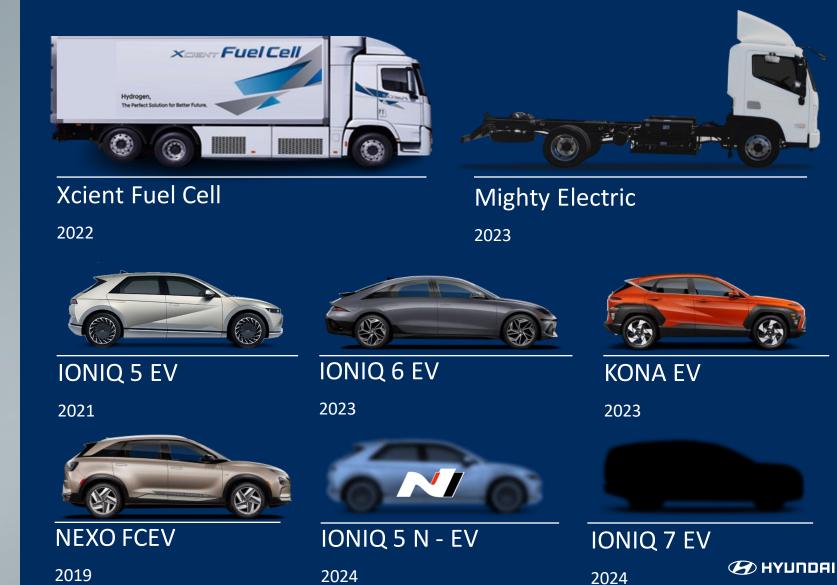
Tools of Trade

Productivity & Fit For Purpose Very Important



Battery Electric vs Fuel Cell Electric

Hyundai is Taking a Dual Electrification Strategy



NZ & The World ———— With Zero Emission Heavy Transport

The Technologies :







Electric

- → High-Voltage batteries on-board (stored energy)
- \rightarrow No tail pipe emissions
- → No greenhouse gases if recharged by renewable energy
- → Typically most suitable lighter lower distance applications
- → Increase in weight, reduce payload, need bigger charging infrastructure solutions

Fuel Cell

- \rightarrow Hydrogen on board (stored energy)
- \rightarrow No harmful tail pipe emissions,
- → No greenhouse gas using Green Hydrogen
- → Suitable in all applications but particularly longer distances and heavier payloads.
- \rightarrow Quick refuel time
- → Payloads and range are similar to diesel variants
- \rightarrow Refueling Network

\rightarrow Much Lower emissions than diesel

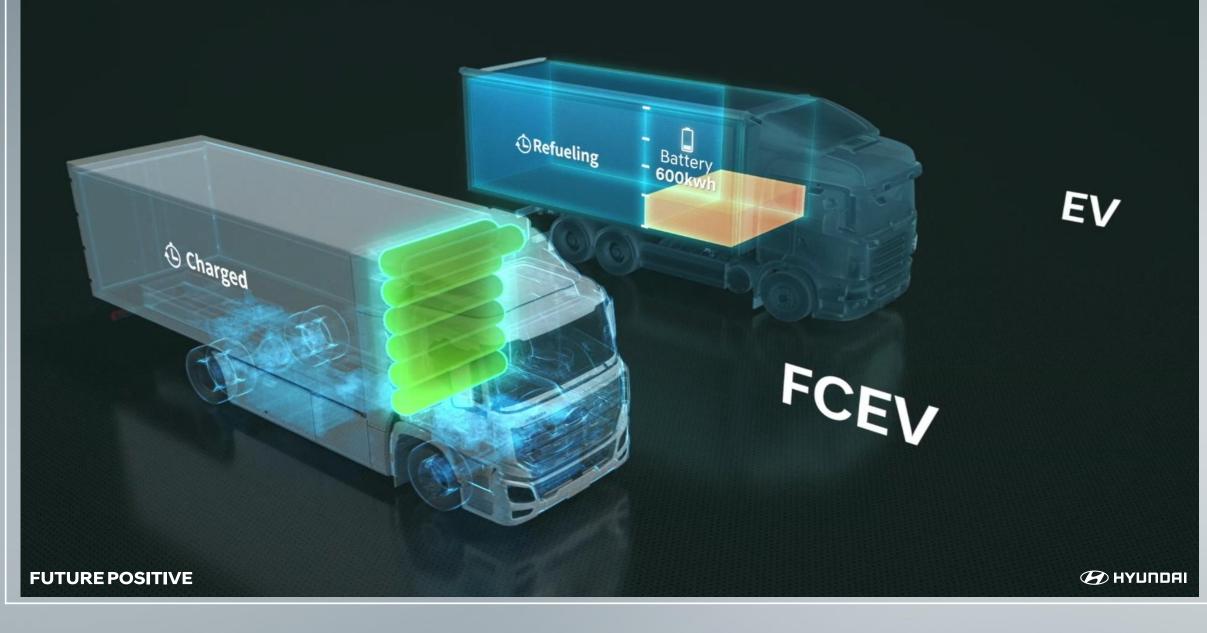
Hydrogen IC

Engine

- → Often still has some emissions (NOx gases)
- → High Operating Temp
- \rightarrow Lower H2 purity can be used
- ightarrow A reasonable option for transition



Battery Electric vs Fuel Cell Electric



Battery Electric vs Fuel Cell Electric

Туре		Range	Refuel / Recharge Time	Payload	Recharge / Refuel
	Battery Electric	Local	Long	Low	High Capacity DC Charger
Hydrogen, The fueled Soution for Better Puters	Fuel Cell Electric	Long	Short	High	Refuel H2 Network



NZ Post – Case Study

How is New Zealand taking part in hydrogen mobility?

NZ Post – Case Study

- Secured a Number FCEV Trucks
- Upgraded Our Refueller
- Partnership with BOC
- Local Engineering Developments
- Hyundai Korea C/Vehicle Fuel Cell R&D Team Support

17Post

- First Customer with NZ Post 1st Delivery Unit
- 6 Months of Testing

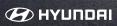
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NZ Post – Case Study

- Launch 12 Months Ago
- 6 Months Commercial Operations
- 12hr Shifts
- Range 450km (Fully Loaded)
- Over 30,000km Travelled
- Approx. 140kg (BOC) Hydrogen

↓12,500ℓ Diesel

↓ 33,500kg CO₂



- \rightarrow Success for New Zealand will come from being an early leader
- → Being committed to change, long term policy to provide certainty for investment
- \rightarrow Appropriate stimulus to drive the change, there is a cost to new technology. . . .
- ightarrow Leaders , we need the leaders like NZ Post to show the way
- \rightarrow Apply the appropriate zero emission mobility solution for the required application





Future Positive