



Meridian.

#thefutureiselectric

September 2023



Electro Mobility Conference

September 2023

Effectively Managing EV Fleets

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Our purpose

Clean energy for a fairer and healthier world.

We're New Zealand's largest renewable energy generator and a major retailer.



Context: Our Journey



















#1 • The importance of having a mobility strategy first; and
knowing the role of your fleet



Passenger fleet

100% electrified

February 2021 - 32 in total



Business Agri

100% electrified

Hyundai Kona transitioning
to Ioniq 5 mid 2022



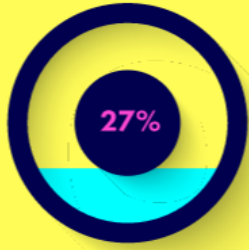
Other sales

100% electrified



Passenger pool

100% electrified



Light commercial

27% electrified

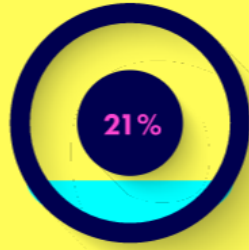
26 EV and 69 diesel/petrol.



Hydro Asset Mgmt

52% electrified

19 PHEV or EV and 36 diesel



Wind Asset Mgmt

21% electrified

7 PHEV or EV, 33 diesel

zilch

mevo™



Car rental



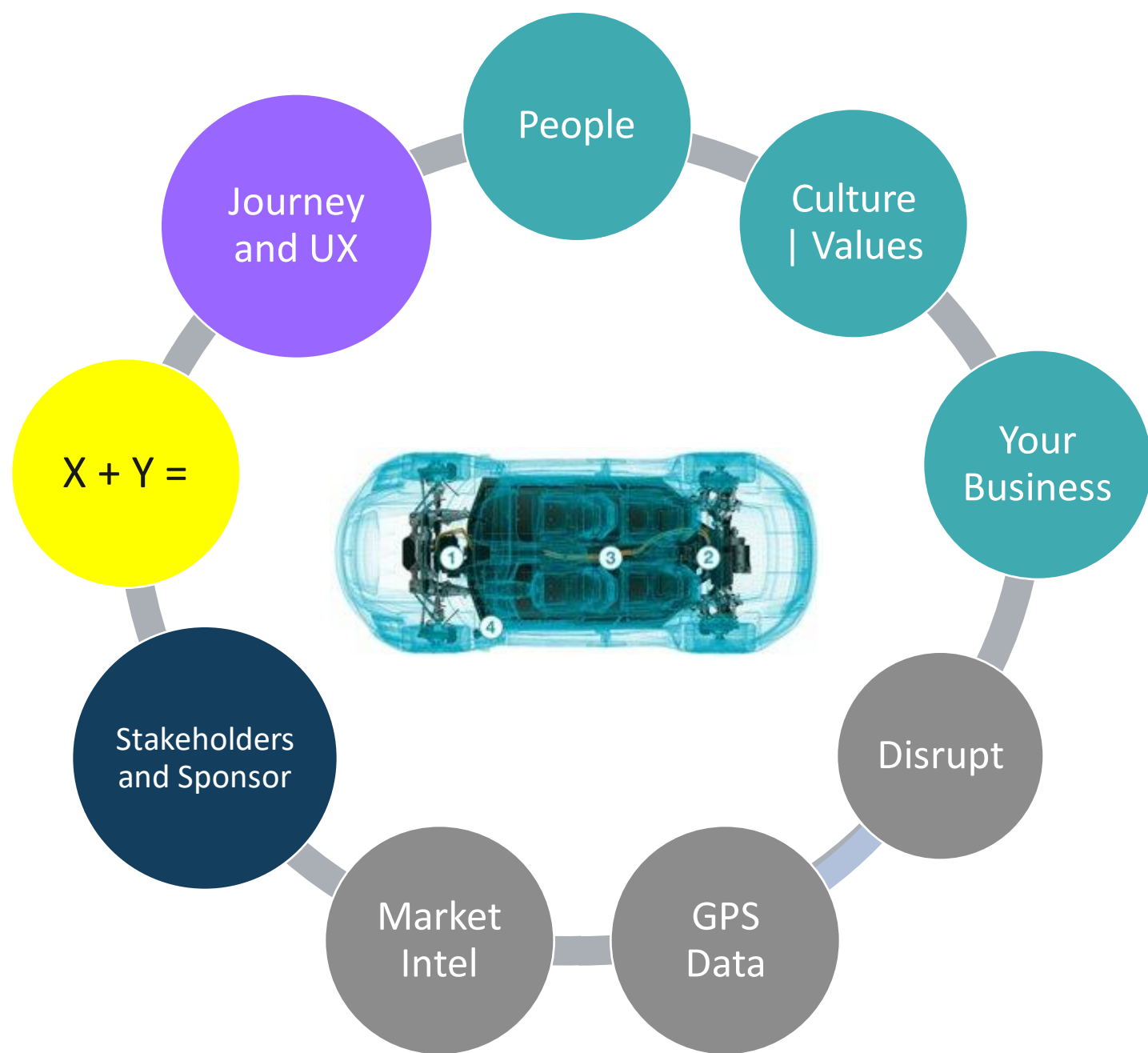
Goal = 100%

BY DECEMBER 2025

Battery Electric Vehicles / Zero Emissions
Light Passenger and Commercial Fleet



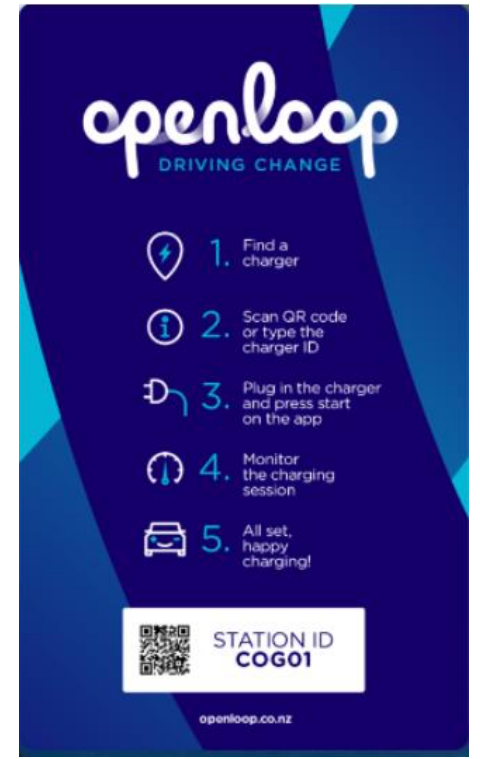
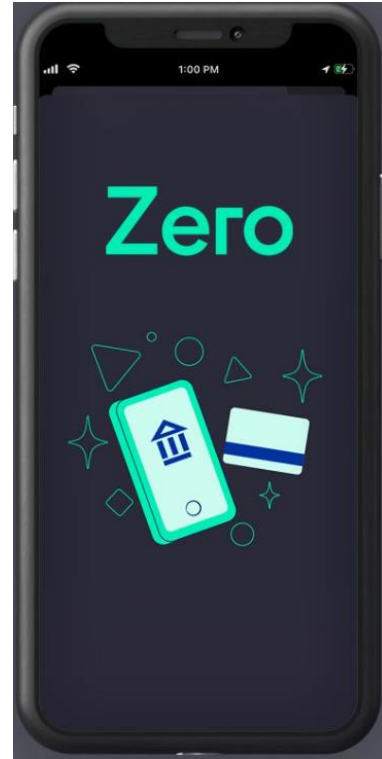
#2 • The key ingredients for success when transitioning to electric (and the lessons learned)





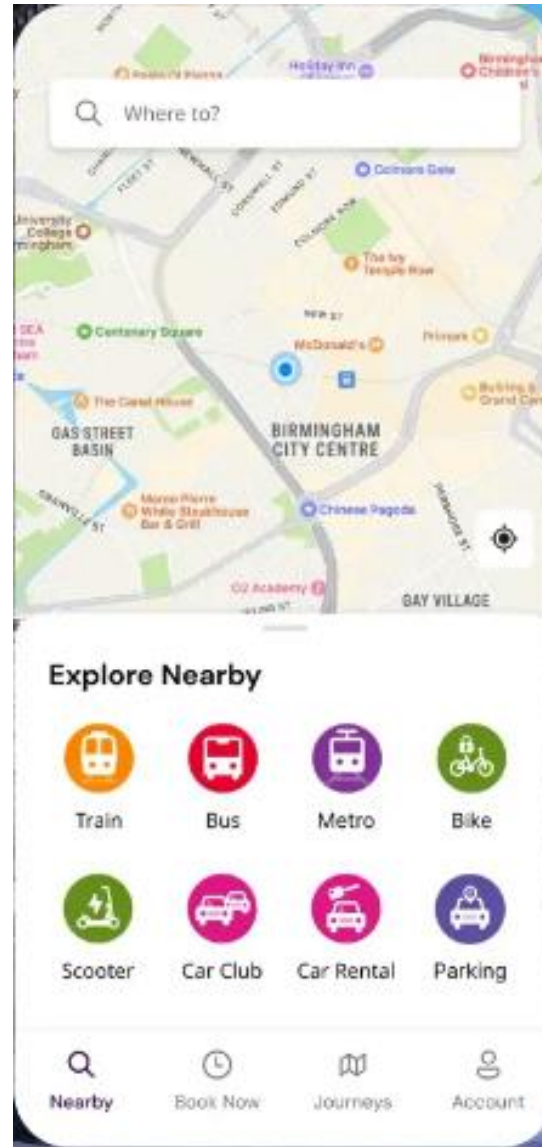
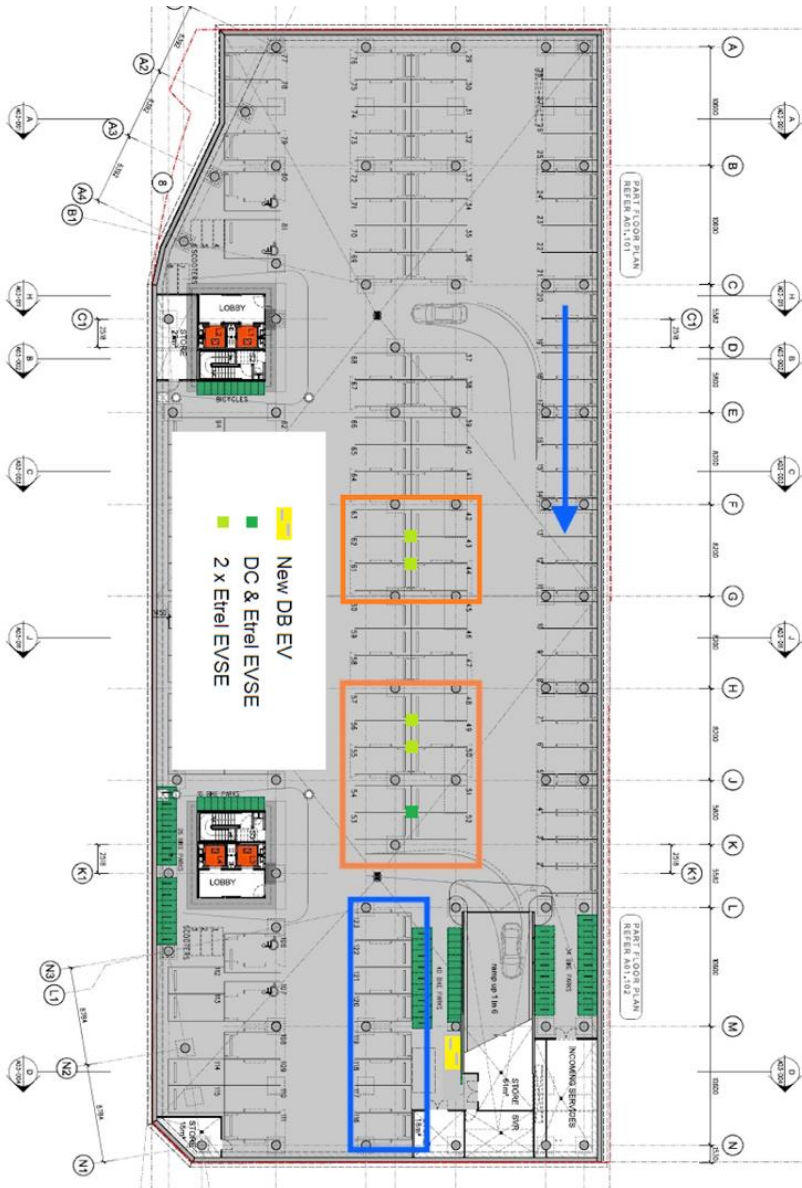
#3 • Phasing the transition to EV and managing a mixed ICE | EV fleet







#4 • Aligning your travel category manager | fleet manager | property/facilities teams.



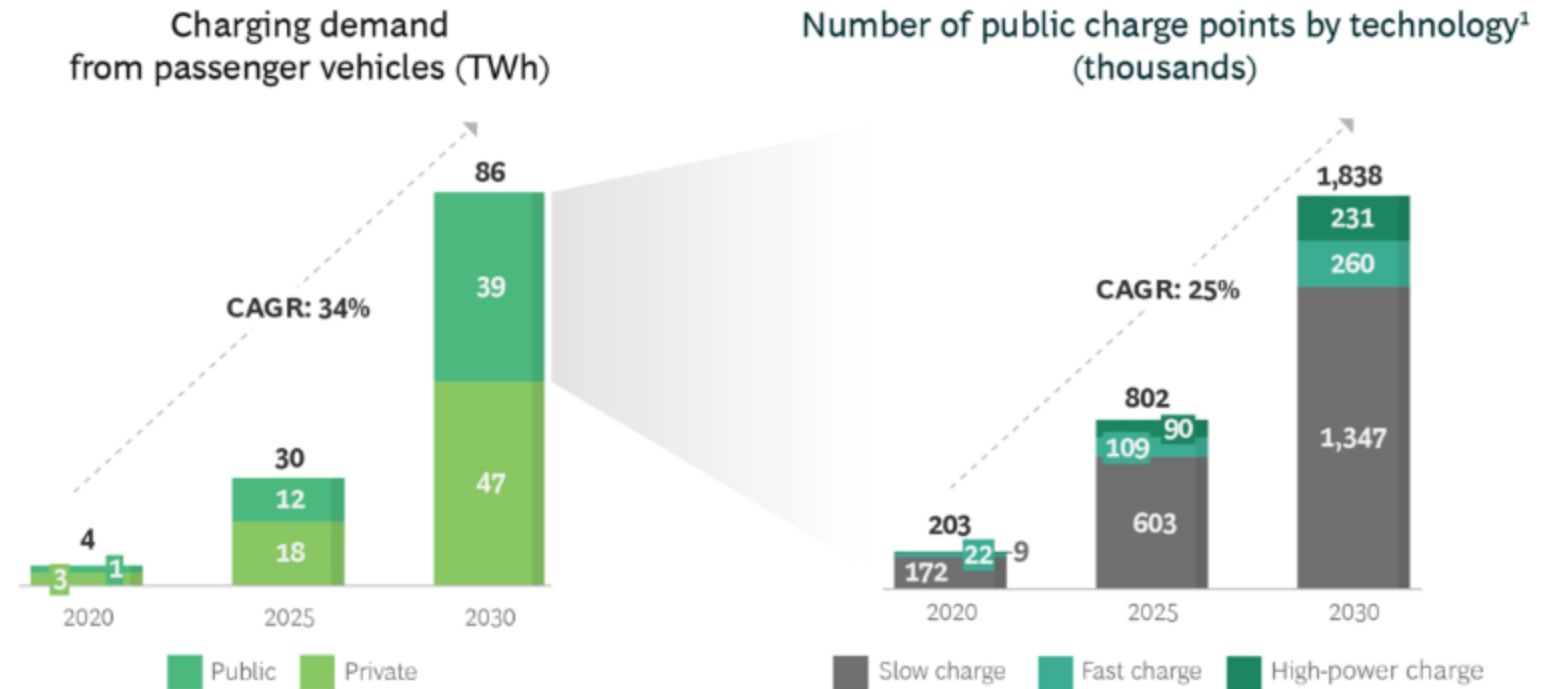


#5 • Charging at home, office and public.

What is the right mix and how to establish and manage



Exhibit 1 - Europe's Projected EV Charging Demand Over the Next Decade



Source: BCG EV forecast, 2021; BCG analysis.

¹Public slow chargers are under 22kW, while public fast chargers are between 22kW and 149kW; public high-power chargers are more than 149kW.

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#6 • The importance of data driven insights and your stakeholder journey

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