# Stakeholders in the Microgrid and Electric Power Industry



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#### Learning Objectives

In this lesson, you will learn to:

- Identify stakeholder roles in the microgrid industry
- Identify policies and regulation pertaining to microgrids
- Identify primary forms of financial agreements for microgrids

#### Microgrid Stakeholders

- Client single or joint ownership
- Beneficiary those benefiting from the microgrid
- Electric utility interconnection, possibly ownership
- Developer engineering, procurement, construction
- Integrator component and system integration
- Technology vendor supply microgrid components
- Financing financial resource, underwriting
- Standards technical guidelines or requirements
- Regulator policy and governance
- **Operator** responsible for microgrid operation
- Technician maintains equipment after installation

#### Microgrid Clients and Beneficiaries

#### Clients and beneficiaries may not be the same person / people

"I want power to pump water"



"We need 14 days of mission autonomy for resiliency"





"We are federally mandated to have backup power"



"A microgrid helps us reduce energy bills by shaving peak demand"

### **Electric Utility**

- Could be vertically integrated or wiresonly utility
- Responsible for interconnection at the point of common coupling (PCC)
- May jointly own the microgrid
  - Partial ownership indicates some value to the utility and its ratepayers (clients)
- May jointly operate the microgrid
  - Operate for 3-10% of the year
  - Use for peak power, voltage regulation, reduced congestion
  - Deferred investment or better than alternatives to upgrade local infrastructure



## Microgrid Developer

- General contractor for "EPC" services
  - Engineering design
  - Procurement purchasing equipment
  - Construction installation
- Often has contractors and partners including technology vendors, designers, integrators, financing, etc.
- May also serve as operator
- May hold overall warranty and maintenance contract that is included within installation agreement, or, is a separate agreement





## Microgrid Integrator

- Works closely with project developer
- Supports developer, or may be responsible for, engineering design and asset procurement
- Specializes in system integration
- Often owns microgrid controls hardware and/or software
- May specialize in systems with one node or multiple nodes, potentially include distribution network, and behind-the-meter or utility integrated





## Microgrid Technology Vendor

- Supplies assets such as solar, wind, generator, storage, controller, data acquisition and communications, and balance of plant (e.g., conductors, transformers, breaker boxes)
- Supplies assets to microgrid integrator and/or microgrid developer
- Provides asset-level warranties
- May provide specialized training and services for their specific technology (e.g., how to use their proprietary Battery Management System, or BMS)









## Microgrid Financing

- Financing horizon typically 5-30 years
- Long-term loan owned by beneficiary with payments made over lifetime of the loan to a financing agency
- Power Purchase Agreement (PPA) third-party owned with beneficiary paying an agreed rate for power (and other services) provided by the microgrid
- Energy services contract third-party owned, no up-front costs needed, savings begin from day 1, and a portion of those savings are used to pay off the microgrid development -- includes guarantees in energy and cost savings



## Microgrid Standards

- Governmental and professional organization develop standards through "professional consensus"
- Interconnection standards (e.g., UL 1741, IEEE 1547)
- Asset-level standards (e.g., UL 1703, IEC 60086-2)
- Network standards (e.g., ANSI C84.1)
- Interoperability standards (e.g., IEEE 2030.2)
- Microgrid control standards (e.g., IEEE 2030.7)



- A Public Utilities Commission (PUC) regulates utility policies and rates; in Arizona this is called the Arizona Corporation Commission (ACC)
- Privately regulated utilities also formed and are governed by an elected board (e.g., Salt River Project)





## Microgrid Operator

- Responsible for the real-time control of a microgrid including:
  - Scheduling and unit commitment
  - Economic dispatch
  - Demand response and load control
  - Reliability including voltage control
  - Manual islanding and synchronization
  - Other functions
- No certification program exists to become a "Microgrid Operator" but the closest alternative is the System Operator Certification program offered by the North American Electric Reliability Corporation (NERC) for bulk power operations





#### Microgrid Technician

- Responsible for routine and nonroutine maintenance
- Maintenance contract could be included with initial project installation contract, be a separate contract to maintain the system, or possibly maintain AND operate the system
- Technicians may be from the same firm as the microgrid developer or microgrid integrator



#### **Discussion Questions**

Break into small groups of 3-5 people and discuss the following. Try to ensure a diverse background of individuals in each group from different stakeholder types.

- Name microgrid stakeholders and describe their role.
- Describe the potential value of a jointly owned and operated microgrid by the customer and utility.
- Name a common financing mechanism for microgrid and other energy infrastructure projects? Describe how it works.
- What is the role of standards? Identify and describe one standard.
- Describe the role of regulators.
- What are the responsibilities of a microgrid operator?